

Autoh!

The North East's own motor magazine

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ISSUE 13



AUDI Q3 SPORTBACK SWOOPS IN

PAGE 13

**Alpine is
peak performer**

PAGE 12

**Chris Waddle -
his life in cars**

PAGE 10

**MINI marvel -
happy 60th**

PAGE 16

PLUS: We get blown away in a super SUV, the Lamborghini Urus, and we check out what it's really like to charge an electric car. Staying with the electric theme, we look at the future of Volvo and study how the Kia Niro is aiming for zero emissions. There is a road test of the all new Toyota Corolla and we keep on trucking with the latest Ford Ranger.

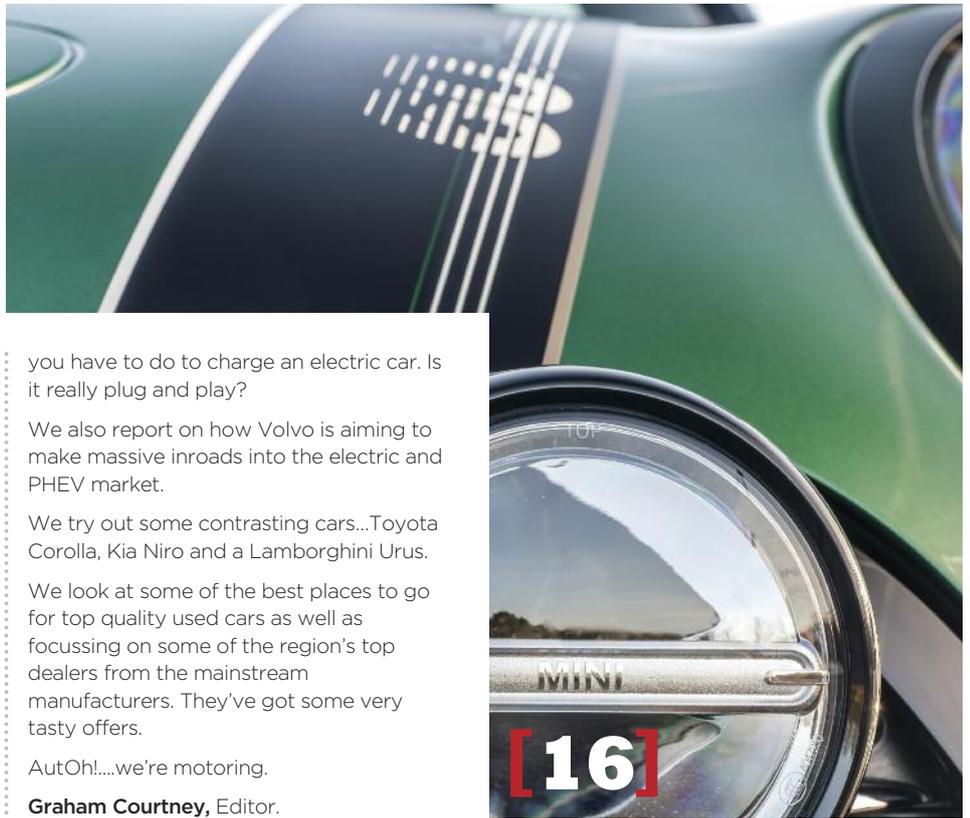
Welcome to AutOh!

This is the thirteenth edition of AutOh! the North East's own motoring magazine, delivered to carefully chosen households across NE, SR and DH postcodes. We are the region's leading magazine for anyone who is interested in cars or fancies buying one. AutOh! is used regularly by the area's top car companies. We'll keep you fully up to date with what's going on at your local franchise dealers.

In this edition we're joined by another North East footballing legend, ex Newcastle Utd, Chris Waddle. He tells us about his life in cars.

Audi has revealed its latest model, the Audi Q3 Sportback so we take it for a spin.

The future's electric so we check out what



you have to do to charge an electric car. Is it really plug and play?

We also report on how Volvo is aiming to make massive inroads into the electric and PHEV market.

We try out some contrasting cars...Toyota Corolla, Kia Niro and a Lamborghini Urus.

We look at some of the best places to go for top quality used cars as well as focussing on some of the region's top dealers from the mainstream manufacturers. They've got some very tasty offers.

AutOh!...we're motoring.

Graham Courtney, Editor.

[16]

CONTENTS

03 Lamborghini
Urus supercar SUV

06 Interview
Business Insider
with Jeff Aynsley

07 Motorhomes
Get the travel bug
with a motorhome

08 News
Stoneacre - the new
name above the door
at Volvo

10 Interview
In conversation with
Chris Waddle



[26]

12 Alpine
A peak performer

14 News
Electric Avenue - plug
in some electric power

16 MINI
It's a MINI Marvel

18 Ford
Keep on trucking

20 News
Wingrove Motor
Group - 95 years young

24 Volvo
The future is electric

26 Audi
Q3 swoops in with
Sportback

30 Used Cars
Acklam are a
5-star dealer



[12]

31 Mitsubishi
Best used plug-in
hybrid for 2020

32 Kia
From Kia Niro to zero

33 News
What Car?
reliability survey

35 Toyota
Corolla - the return
of an icon



[35]



[24]



[18]

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COMING SOON...look out for our new website autoh.co.uk

LAMBORGHINI URUS SUPERCAR SUV

Finally, a Lamborghini which I can use to take my garden rubbish to the tip. The Huracán and Aventador were hopeless.

It wasn't too long ago that if you said Lamborghini and SUV in the same sentence, people would assume you were talking about two different cars. One would no doubt be a supercar from the world's most crazy car manufacturer while the other would be a humble five-door hatchback on steroids.

But no. As Lamborghini proudly state on their website..."Lamborghini Urus is the world's first Super Sport Utility Vehicle, in which luxury, sportiness and performance meet comfort and versatility."

They're no longer alone. There's now the Aston Martin DBX, Bentley Bentayga, Rolls Royce Cullinan and Porsche Cayenne. Mercedes have their AMG G 63 and you may as well throw in the Audi SQ7, full fat Range Rover and BMW X7 for good measure. Ferrari are also making noises about producing one.

The Urus was always going to get off to a good start because it shares a lot of its oily bits with the Bentayga, Q7 and Cayenne. Don't forget, Lamborghini is part of the Volkswagen group.



Power comes from a V8 4.0 litre bi-turbo engine with a maximum power output of 641bhp, giving the Urus the best weight-to-power ratio on the SUV market. Power goes to the AWD system via an 8-speed automatic gearbox. There's no need to thrash the Urus to get the most out of it because most of the power is available from around 2500rpm. Simply ease the throttle down and you zoom to the horizon. The amount of low-end torque is stunning. It makes this Lamborghini Urus totally effortless to drive and actually quite relaxing. Oh, and the sound is glorious.

The biggest surprise is that the Urus makes for really good day to day motoring. If you want to have some fun on a twisty B road, all of the gizmos keep this hefty, tall SUV in shape. The AWD, air suspension and 4-wheel steering mean you can chuck the Urus into a corner and power out of it with terrific poise. There's hardly any roll and the brakes are

reassuringly capable of handling all of the shattering performance. Top speed is 190mph; 0-60 disappears in 3.6 seconds. If you've got Fido in the back, you'll need an anti-slip carpet for the little fellow. Go easily and you'll hit mid 20s mpg.

The interior is high quality, there's plenty of Italian flair and, well, you can't mistake the fact that this is a Lamborghini. It's still sufficiently shouty in terms of exterior design to make it stand out from the crowd.

And yes, it is a proper 4x4. Granted it's not a mountain goat, but if you use rutted tracks, soggy terrain and slippery surfaces, the Urus will cope with anything you throw at it.

As you'd expect, the Urus comes fully loaded. The tri-screen centre console looks good and is simple to use. It controls just about everything. The seats are comfy and there's ample space for four adults.

And finally, the price. £159,925 gets you into a Lamborghini Urus, although that's before you dip into the options catalogue. Something like the Audi SQ7 or Range Rover Sport SVR 5.0 are around £60k cheaper...all very valid arguments for being serious competitors.

There's only one drawback.

They're not a Lamborghini. The Urus is Lambo's most important car in a generation. It's been a huge success.





Bristol Street Motors
Hyundai Silverlink

Now open...



Vertu Specialist Cars are delighted to have welcomed Hyundai to Silverlink

Forget what you think you knew about Hyundai, come down to Silverlink to see the fresh faced look of Hyundai. We now offer the full range of new, technologically advanced Hyundai cars, including **hybrid** and **full electric vehicles**.



Bristol Street Motors Hyundai Silverlink

Middle Engine Lane, Silverlink Business Park, Newcastle, Tyne & Wear, NE28 9NZ
Tel 0330 096 0866 | www.bristolstreet.co.uk/hyundai/

We are also specialists in Infiniti and premium used cars.

We will continue to offer first-class expertise across MOTs, servicing, repairs and parts on Infiniti vehicles and continue to showcase and sell a wide selection of premium used vehicles including Audi, BMW, Infiniti, Mercedes, Land Rover, Jaguar, and Porsche.



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BUSINESS Insider

Business Insider is a special AutOh! magazine feature where we speak to one of the leading names in the North East motoring scene. They've either made a difference in some way, or have started at the bottom and worked their way to the top, or perhaps they've, well, been around a while and will be instantly recognizable to many new and used car buyers in the region.

This month we speak to Jeff Aynsley, the General Manager at Bristol Street Motors Hyundai Silverlink.



Jeff Aynsley (far right) with his team at at Bristol Street Motors Hyundai Silverlink.

You're the general manager at Bristol Street Motors Hyundai Silverlink, but how long have you been in the motor trade and how did you get started in the business?

I've been in the industry since I was 16 years old. I've always had a passion for cars, which I inherited from my father. I started off washing cars during the school holidays.

What was the first car that you drove?

I was lucky enough that the first car I drove after I passed my test was my father's Ford Sierra XR4x4i. I then had a series of cheap and cheerful cars of my own such as Mazda, Alfa Romeo and an MG, which I used to get me to school and college.

Vertu Motors is your parent company. How long have you been with them?

I've worked for Vertu Motors for just over five years, having previously worked for the same directors when at Reg Vardy for around 20 years.

What do you think is the most important aspect of a car dealership?

Providing an experience that delights customers; if you get that bit right, the rest usually falls into place. We have done this at Silverlink, having previously even won a pan-European customer care award.



You are now in charge of Bristol Street Motors Hyundai Silverlink but, before we talk about Hyundai, tell us about Vertu Specialist Cars?

We are continuing to sell premium used cars as before, but no longer have the Vertu Specialist Cars name above the door. At any one time we have 60 cars in dealer stock and access to thousands in group stock. We continue to look after our Infiniti customers with sales and service for Infiniti vehicles.

How would you sum up the Hyundai range?

Forget what you thought you knew about Hyundai! They are already outselling more established brands like Peugeot and Renault in the UK and with the new range of cars arriving now and through the rest of this year, it's easy to see why they are bigger than Ford, globally.

How important is the hybrid and electric part of the Hyundai range?

Hyundai is a very progressive manufacturer. It's already much further down the road than others with hybrid petrol, hybrid diesel, plug-in hybrid, full electric, and even Hydrogen technology. With in-coming legislation and taxation driving a big change in consumer demand, the Hyundai range is what the future looks like.

The latest Hyundai i10 went on sale at the start of this year. What's it like?

A great looking car. An excellent, no nonsense supermini with style.

The SUV segment continues to grow at Hyundai with the addition of Kona Hybrid, Tucson N Line and 48 V hybrid options. Is this now the key sales area for Hyundai?

Yes, SUV sales continue to rise in the UK and Hyundai is no exception to this. With a fresh looking range of stylish models and the newest, greenest technology combined with a 5 year warranty, the Hyundai range is a very credible option

And lastly, crystal ball time, what's coming up for Bristol Street Motors Hyundai Silverlink in 2020?

We will continue to provide the best experience possible from our well-located, freshly refurbished site at the Silverlink Business Park. Our enthusiastic and talented team will continue to sell a great selection of premium brand used cars, as well as show off the fantastic Hyundai range in a warm, comfortable and friendly environment.



GET THE TRAVEL BUG WITH A MOTORHOME



Have you ever tried a motorhome?

If the answer is no, well you don't know what you're missing.

They're terrific fun and really do give you the option to go anywhere you fancy. Hardened motorhome owners cover vast distances, not only in the UK but onto the continent.

We're lucky to have one of the biggest motorhome dealers in the UK right here in the North East.

Tyne Valley Motorhomes, a family run firm with family values, based in Burnopfield, are 5 minutes from the Gateshead Western Bypass and they have a vast range of new and used vehicles available.

Here's an idea. If you're not sure whether buying a motorhome is for you, then why not hire one? You could hire one of Tyne Valley's latest vehicles for a long weekend...pick it up on the Friday and drop it off on the Monday. Or instead of booking your 'normal' week or fortnight holiday, hire a motorhome. They're a flexible bunch at Tyne Valley Motorhomes so they'll try to tailor a package which is suitable for you.

As well providing the freedom to visit multiple destinations in one trip, hiring a motorhome is a great cost-saving option by combining accommodation and transport. Every motorhome which is sold



or hired by Tyne Valley will be powered by a super-efficient diesel engine. This means that moving from A to B...and on to Z...will be seriously cost effective.

And of course you won't be getting ripped off with expensive hotel bills because you can buy all of your food at the local supermarket and eat in the comfort of your motorhome.

And if you catch the travel bug, you'll then be able to choose a wonderful new or used motorhome from Tyne Valley.

Tyne Valley Motorhomes have a massive amount of influence within the UK motorhome industry. This means you get cracking deals on all of their vehicles. They also stock vehicles from every major manufacturer including Auto-Trail, Chausson, Malibu and Elddis.

Put it this way, they have such good links with Elddis that they build Tyne Valley an exclusive range of motorhomes and camper vans called the Signature range. They're the vehicle exterior / interior shots you can see on this page. They're special edition models which you won't find anywhere else and include loads of extras as standard.

Interested? The best idea is to pop into their showroom in Burnopfield and have a chat with the sales team. They'll point you in the right direction and show you which motorhome would suit your needs.

Go on...see what you've been missing... go to Tyne Valley Motorhomes and find some new horizons.



A NEW NAME ABOVE THE DOOR

...same class leading customer service inside

Buying a car and dealing with a car dealer can often lead to mixed emotions. However, a general rule of thumb is that once you've found a car or a particular manufacturer that you like, you frequently stick with it.

The same applies with the car dealer. If you get good, helpful customer service, then there's every likelihood that you'll keep on going back.

That's why Mill Volvo, a company built on family values, has been one of the UK's most successful Volvo dealers since 1965. Great cars; great customer service...oh and good deals too.

But...and here's the unsettling bit for Volvo owners and happy Mill customers... Mill has now been taken over.

Thankfully, this is a double dose of good news. Okay, the name above the door now says Stoneacre Volvo, but step inside and you'll see the familiar faces, same high standards of customer service and cracking deals on new and used Volvos plus selected used models from other manufacturers. The new owners also have a lot more clout in the car world which can only mean better deals for you, the buyer.

So, who are the new owners? Well you'll be glad to hear that they are another family-run business called Stoneacre



Motor Group. They represent 24 different brands of car and motorcycle manufacturers and have over 50 dealerships across the UK. Here in the North East you'll recognise the name from their Aston Martin, Kia, Jeep, Fiat and Suzuki dealerships. Head into North Yorkshire and you'll find their Ford, Mazda and Peugeot dealerships.

With the acquisition of Mill Garage, it means that Stoneacre, at a stroke, has become Volvo's big hitter in this country.

Other than that, well, nothing has changed...although Stoneacre has big plans for their Volvo dealerships.

"With the growing popularity of the Volvo brand, further substantial investment was required in our facilities across the region if we were to maintain our commitment to delivering outstanding customer service for our customers and also to Volvo Cars UK," said Bill Ward who, along with Bob Nicholson, was behind the original buy out to form Mill Garages North East. "We needed to restructure the business in order to secure the investment that was required, so we began a search to find a company that was prepared to provide that investment while also staying true to the values that have been the DNA of this company for last 65 years.

After exploring many options, we decided that the Stoneacre Motor Group would be the most suitable partners to achieve this. I'm delighted that Jeff Tabb (Operations Director), Simon Hewitson (Finance Director) and myself will continue to be heavily involved in what has become Stoneacre Volvo."

So, what sort of changes will customers see from the new investment?

If you go to their Stoneacre Volvo dealership on Scotswood Road in Newcastle, work is now underway to



Mill





refurbish the site. It's a prominent site and is ideal for showcasing Volvo's latest products. There might be a bit of disruption inside, but the same staff that you've been dealing with will be there to help you with anything. You won't be handed a paintbrush or shovel.

Even bigger plans are in the pipeline for Sunderland. The current dealership on Wessington Way, just off the A19, is moving to a brand new site. It's a bit further along the A1231 into Sunderland. You'll know where the fantastic new Northern Spire Bridge is over the River Wear and you can't miss the massive new Sainsbury's. The new Stoneacre Volvo dealership will be just along from Sainsbury's. Two things are important to remember. First, Stoneacre is chuffed to bits that this will be one of the biggest and certainly most modern Volvo dealerships in Europe...and....probably even more important to all of the customers, is that the same team from the Hylton Grange site will simply be packing their bags and moving further along Wessington Way. Same team but in a different place.



Further south on Teesside, the Preston Farm Stoneacre Volvo dealership is already one of the biggest in the country and has a stunning reputation for looking after its customers.

If you live in North Yorkshire and if you want to check out the very latest Volvos, go and have a chat with the sales team about which Volvo is right for you. Drop into their St. James Retail Park dealership and they'll soon get you motoring.

Remember. It doesn't matter which

Stoneacre Volvo dealership you contact or call into, you will find class-leading customer service and, due to the strength of the Stoneacre buying power, you will find the best deals on any Volvo, anywhere. They will also help you with finance, servicing, MOTs and, if you are looking for a different brand of car, although they'd obviously like you to drive a Volvo, they will happily source another vehicle from one of their dealerships around the UK.

So, there you go. Mill North East has moved on. They're now called Stoneacre Volvo and are owned by Stoneacre Motor Group. Other than the new name above the door, nothing else has changed.

Why not call in and see what the fuss is all about. Renew some old acquaintances.

Stoneacre Volvo... the new name for Volvo in the North East.



Part of

Number
Stoneacre
Motor Group

www.millnortheast.co.uk

In conversation with Chris Waddle

FROM TOW LAW TO MARSEILLE

Chris Waddle tells us about his favourite and not so favourite cars.

Chris Waddle is a true favourite of the Gallowgate fans. Not only was he a hugely successful player for Newcastle Utd, he also represented that increasingly rare breed of players to come through from local non-league football... and having a 'proper job'... to becoming a top footballer.

Chris started his working life mixing seasoning to go into sausages. He joined Tow Law Town in 1978, but in July 1980 signed for Newcastle Utd and went from playing alongside his amateur teammates, to being in the same changing room as Kevin Keegan. The transfer fee was £1000. Over the next five years he played 170 games and scored 46 goals. His time at Newcastle also coincided with his call-up to the England U21s and eventually to the full England squad where he won a terrific 62 full England caps.

In 1985 he moved to Tottenham Hotspur for £590,000. He went on to make 138 appearance for Spurs and scored 33 goals. He even made it onto Top of the Pops singing Diamond Lights alongside Glenn Hoddle.

1989 saw Chris move abroad. He was one of the first English players to try his luck on the continent. He joined Marseille for £4.5m which was the third highest fee ever paid for a footballer. His time in France was a huge success. Marseille won the French league on three occasions and reached the European Cup final in 1991.

1990 saw one of the occasions that England fans...and Chris...will never forget. In the World Cup semi final against West Germany he hit the post in extra time when the score was 1-1 and then in the penalty shoot he fired the ball over the crossbar. England were out and Germany went through to the final, beating Argentina 1-nil. Chris wasn't the only England player who failed to score from the penalty spot that day...Stuart Pearce had his penalty saved.

1992 saw Chris return to England with Sheffield Wednesday and over the course of the next 3 years he racked-up 109 games.

But, injuries were starting to take their toll. At the age of 36 he left



Wednesday and had spells with Falkirk, Bradford City, Sunderland, Burnley and Torquay before drifting into non-league football which was where he started.

Chris is now a regular voice on BBC 5 Live football coverage acting as a pundit.

And during all of that time, Chris has enjoyed a sizeable selection of different cars.





What is the first car you can remember?

Vauxhall Viva.

What was the first car you owned?

It was a Ford Capri Mk1. I paid £100 for it and I thought it was the bee's knees. It was blue, although that definitely wasn't the original colour because you could tell that it had been hand painted. It was a bit of a nightmare actually. You could take the key out of the ignition and it would just keep on running. The only way to stop the engine was to put the car into gear, put one foot on the brake and the other on the clutch, and then stall it. Front seat passengers tended to be nervous because when going round roundabouts, the door used to fly open. I was in the Newcastle Utd first team as well.



After that I got a pay rise at Newcastle and decided to splash out and bought my first brand new car. It was a Ford XR2 and I thought it was brilliant. In my final season, I got my first sponsored car. It was a Ford XR3i.....not just an ordinary XR3i though, it was a bright white cabriolet.

Did you ever get a sponsored car at Spurs?

I went up in the world. After a series of Fords at Newcastle, my first sponsored car at Spurs was a 3 series BMW. After that I got a Peugeot 205 GTI which was a fantastic car....really quick. I loved it.



Steady Eddy or a bit of a speedster?

I have to admit that in my younger days I was a bit of a speedster. In Marseille this wasn't a problem. I must have got at least 30 speeding tickets but never paid a single one. All of the police were Marseille fans so they just asked me to sign the ticket and then they'd keep it as a souvenir. Result.

Worst accident you've been involved in?

I was going to watch a match at Leicester City. I was in a BMW 318 on a dual carriageway when a Mini Metro shot across from the other lane and hit me on the side near the front wheel. It flipped my car onto its side. I remember getting out and sitting on the grass bank waiting for the medics. I was lucky... just a few bumps and bruises, it was a drunk woman who hit me. I hate drink driving.



What did you drive when you were at Newcastle Utd?

I eventually got rid of the Capri and bought a Triumph 1500. The clutch went after 3 weeks so I got rid of it and bought a Morris Marina. It was painted in a horrible mustard colour....no wonder it was cheap.



Smart car or a mobile skip?

I'm going to be clever here. I'm going to say smart car.....because my wife has a Smart car. I love it....great for nipping around town.

What's your favourite road trip?

I cover a lot of football games so tend to spend most of my time on motorways but none spring to mind as being memorable. Get to the ground, do the game, go home.



What have been your favourite cars?

I've had Jags, BMWs etc., but the best was my first Audi A8. It's a top car

Worst Car?

My Ford Capri. Bless it

And finally....your dream car?

It has to be the latest Audi A8



LATEST ALPINE IS A PEAK PERFORMER

Let's start with a history lesson. If there's one thing that the Brits have been good at, it's building small, quick, agile, lightweight, 2-seater sports cars. Take the original Lotus models, or the MG Midget or perhaps the Triumph Spitfire. They were designed to be fun and cheap.

Over in Japan, they liked that idea so they made their own and called it the Mazda MX5.

Meanwhile, across the Channel, the Alpine name was to be revived by Renault. All new Alpines would be built at Renault's Dieppe factory which also produces the Renaultsport models. The original Alpine cars ceased production in 1995. The Alpine 110 Berlinette was one of the prettiest cars ever made. Alpine have a

history of building sports and racing cars, so they decided that something small and quick would fit the bill.

Back in Blighty, the Caterham company continued to build its hugely entertaining cars. They were even involved in Formula One. They used engines supplied by Renault.

Consequently, when Renault decided to build a small, quick sports car, they decided to have a chat with their mates

at Caterham. In November 2012, it was announced that the two firms would work together on a new model. The Renault version would be called an Alpine.

However, two years later, like a lot of British - French stuff, the deal collapsed and both firms went their own way. Renault decided to forge on alone with the project.

Last year saw the arrival of the Alpine 110 in the UK, and now we have the more



powerful Alpine 110S, which is the one we've been trying and is the one you see here. We attended the international launch on the stunning Portugal coast near Lisbon.

The Alpine has racked-up a host of awards since it was launched around 18 months ago. It's a brilliant car and, once you've tried it, you will think seriously about buying an Audi TT, Porsche Cayman, BMW M2, Toyota GT 86 or Lotus Elise.

The Alpine 110S builds upon the success of the 'standard' Alpine. The 1.8 litre, 4 cylinder, turbocharged petrol engine has been beefed up by 39bhp to 288bhp. Power goes to the rear wheels via a 7 speed automatic gearbox. The 0-60mph dash drops slightly to 4.4 seconds; top speed rises to 161mph. Go easily and you'll manage low 40s mpg. The 110S is also slightly lighter and tips the scales at a little over one tonne. You can reduce that even further by specifying a carbon fibre roof panel. When you push on, the sound from the single, centrally mounted exhaust is delightful, but during cruising, the engine, which is positioned directly behind the passenger compartment, is pleasantly quiet.



If you compare the 110S with the other models in the Alpine range, the Pure and Legend, you'll spot additional trim details and fatter tyres. You'll also spot that the ride is slightly firmer and the car sits lower to the ground. The suspension settings have been stiffened by 50 per cent, and the anti-roll bars are twice as firm. However, even on uneven, rutted surfaces, the Alpine 110S is no bone shaker. Actually, it's remarkably civilised. Some of the test routes we used in Portugal were through forests. To call the roads a tad rough is doing them a favour.

The driving experience is nothing short of fantastic. This is seat-of-the-pants motoring. You sit quite low in the car but

it's a great position. Anyone who owns a Lotus Seven or a go-kart will feel totally at home. There's a surprising amount of room. Drivers who're 6ft plus, won't have a problem. The steering has a lovely feel to it and there's stacks of feedback. The auto 'box is great fun to use. Twiddle the paddles behind the steering wheel and the gears change up and down remarkably quickly and very smoothly.

Inside, the Alpine 110S adds even plusher trim and plenty of small coloured details. The bucket-style suede seats have coloured stitching. Oh, and talking of colours, you can get matt grey as one of the exterior colour options. We shan't list the amount of kit you get....you get all of the essentials.

Prices start at £56,810 for the Alpine 110S.

This is one of the most useable, day-to-day sports cars currently on the market. It looks fantastic, especially the rear and profile, and will be a rare beast. The majority of folk will be perfectly happy in the Alpine 110 Pure or Alpine 110 Legend models, but if you want the best package when it comes to having some fun, then the Alpine 110S is the one to go for.





Audi e-tron charging

electric avenue

PLUG IN FOR SOME ELECTRIC POWER

You don't need to be a genius to figure out that driving around in a diesel or petrol powered car is becoming less and less acceptable. For local authorities and campaigners, the traditional car with an oil burning engine is an easy target.

As we've seen recently in Newcastle, the council is getting close to imposing tolls on vehicles that pollute the atmosphere. Private cars are exempt, but if you think that will be permanent, you're deluded.

Electric cars are getting better. The potential range is growing longer and the charging times are getting shorter. Once you've bought one, they're cheap to run. Volkswagen quote 4p per mile for their electric Golf and 14p per mile for the equivalent petrol model. They're cheap to maintain because there's not much to service. The electric motors are proving to be reliable; there's no expensive engine, radiators, exhaust, clutch etc to go wrong

or wear out, and you don't pay any road fund tax. You also avoid congestion or emission zone charges.

Electric cars are extremely quiet to ride around in and, surprisingly, they can be quicker 0-60mph, than the equivalent petrol or diesel models. Electric motors develop 100 per cent of their power instantly whereas a conventional engine needs to build the revs before reaching its peak power output. There aren't any gears either.

So, there's plenty in their favour.....but.....

HOW DO I CHARGE IT?

There are three different types of chargers. Rapid, fast and slow. Each charger has a different connector to cope with different levels of power going through the cables from the charging point to your car.

The slow chargers are popular because they're convenient. Plug your cable into a standard 3-pin socket and plug the other end into your car. It's as easy as that. If you plug it in before you go to bed, it will be fully charged by the time you get up in



the morning. You may be able to use a socket at work. A full charge generally takes between 10 and 12 hours so you need to plan ahead.

You can have a wall charger called a Wallbox installed. This needs to be professionally installed because they produce a higher charge of around 3kW. There are incentive schemes provided by the government and local authorities to help you with the cost of having one installed. You'll need to check what sort of deals are available. The incentives won't last forever. Wallboxes and their cables are waterproof so you can install them



BMW i3 charging



Nissan LEAF charging

outside next to where you park your vehicle.

Using a Wallbox is simple. Plug one end of your cable into the Wallbox and plug the other end into the car, lock the car and charging will begin. Some of the Wallboxes have a cable permanently attached. This is called tethered.

The Wallbox will charge your battery to around 80 per cent, and then slow down as it trickles to 100 per cent. This protects the battery and extends its life.

Three power levels of Wallbox are available, varying from slow to fast charging. Charging time is around 8 hours for the most popular 3kW level. If you go for the more powerful 7kW Wallbox, it will charge your car in around 6 hours.

What about if you're on the road and need a charge? Thankfully, **the network of electric charging points** is increasing rapidly because more local authorities, towns and cities are introducing or considering clean air zones where petrol and diesel vehicles will not be allowed or have to pay a hefty surcharge. As the number of electric cars increases, so will the number of charging points because the public will demand it. There are now more electric charging stations than petrol stations in the UK.

When you're out and about, you'll spot charging stations. They're at motorway service areas, supermarkets, park & ride areas, railway stations, multi-storey car parks, shopping arcades. Don't be confused by the names of the companies who are providing the charging station. There are more than 20 in the UK. You'll spot names such as POD Point, Zero, Ecotricity, Instavolt, Zap, Chargemaster, Ionity, Polar etc. Different names but they all do the same thing....charge your car's battery.

Charging Station - Tyne Bridge



Some provide free electricity. Some will require you to subscribe or use an app on your phone. Some have a pay-as-you-go system where you put in your credit card details.

The vast majority of public charging stations use fast chargers. They provide the same sort of power as a 7kW Wallbox. They will have cables fixed to the charger. There can be up to 3 cables available. All you do is choose the one that fits your car's socket.

Lastly, more and more rapid chargers are available. These are around 10 times faster than using a domestic socket and can actually charge your battery up to 80 per cent in as little as 35 minutes. This is particularly useful for drivers who do



Mercedes charging



Audi e-tron charge card

longer journeys and can charge their car at a motorway service station whilst popping for a coffee. More and more cars are now capable of accepting rapid chargers.

The vast majority of UK electric cars use a Type 2 connector. This has between 5 and 7 pins or sockets and use a connector which looks like a petrol pump trigger handle. Your electric car will have the right one for your vehicle for use at home or work where you need to plug it into the wall or socket.

As with most things in life, familiarity will make things easier. Almost every garage that sells electric vehicles will have either a Wallbox or a charging station. The best idea is to ask the sales person to give you a demonstration.

You may as well start thinking about a fully electric car. Depending on your age, it won't be long before your choice of conventionally powered cars becomes limited. Hybrids will provide a stop-gap but the future's electric whether you like it or not.

Renault Zoe charging



Polar charging network

IT'S A MINI

As a child, the first car I can remember was a Mini Cooper S. (Mini was written in lower case letters in those days.) It was my mother's car. She also rode a 500cc Matchless motorbike.

She wasn't your average mother. The interior door handle was a piece of string which was a standard fitment. You yanked it to open the door. The door windows used to slide backwards and forwards; there were no window winders and electric windows were the domain of the super-rich. The heater was an optional extra. Seat belts hadn't been thought about. It drank engine oil as fast as petrol. Activation of the main beam headlights was by pressing a button on the floor with your left foot. To aid starting, you had to pull a spring loaded knob and then twist it to hold it in place. It was called a choke. Unfortunately the twisting mechanism used to wear out so, to prevent it from springing back, she used a splinter of wood to jam it into position. Driving required a fair amount of juggling.

Within three years, it was covered in rust and holes had started to appear in the bodywork. It was hopelessly unreliable. That's what a lot of British built cars were like.



MARVEL



thanks to the fact that the latest MINI has stuck to the original Mini's tried and tested formula first penned by Sir Alec Issigonis. Stick the wheels as far as possible into each corner of the car, give it a low centre of gravity and make sure there's plenty of power. You also need loads of 'feel' through the steering wheel and a snicky gearbox that allows for quick changes.

Power comes from a 2.0 litre 192hp 4-cylinder engine. 0-60 takes a shade over 6 seconds. Go easily (unlikely) and you'll manage around 43 mpg. You can opt for an automatic gearbox but we prefer the 6-speed manual for no other reason that it suits the car's sporty nature.

Prices for the MINI Cooper S start at £20,925. You get all of the essentials like air con, decent audio system, electric windows and a stack of safety kit, but it's very easy to bump-up the price considerably by dipping into the extensive options list. Want some stripes on the bonnet? That'll be £150 thank you. Sat nav package? £900. We'd recommend the adaptive suspension pack (£600) which gives you the option of softening the ride. The standard ride is fine for those of you who like a firm-ish ride, but there are

times on a long journey when it's nice to enjoy smooth progress. When I compare the ride on the latest Cooper S with our 10 yr old model, the ride is outstanding. Our MINI has run-flat tyres which have hardly any give in the side walls. It makes for a firm ride.

If you need to make things easier for rear seat passengers, try the 5-door Cooper S. If you need additional space, then go for the Clubman or Countryman. There's also the very smart convertible for those who like to be seen and, if you want full-fat thrills, go for the 306hp John Cooper Works version which gives you a 4.9 seconds sprint to 60mph.

The driving sensation is wonderful. You've probably read that the MINI is a bit like riding on a skateboard...but it's true. Compact dimensions, comfy yet supportive seats and a real point and squirt power delivery, mean that the MINI in standard form is huge fun, but chuck into the mix a lump of power and tuned suspension, and you have a car that really does make you want to climb out of bed on a Sunday morning and go for a drive, just for the sheer fun of it. Few cars provide the level of driver enjoyment.

Okay, the 3-door hatchback is tight in the back and there's not a lot of baggage or cabin storage space, but if you need more room and carrying capacity there are other options in the range which don't really dilute the fun factor. And it ain't cheap.

However, if you want to buy a car that provides serious driver thrills, then the MINI Cooper S has to be on your list. It's a hoot...just like it's always been.

I'm glad to report that our family still has a MINI Cooper S (capital letters now) and, as it celebrates its tenth birthday (it's on a 60 plate), it uses no oil, never misses a beat, hasn't got a speck of rust on it and still has its original exhaust and battery.

The MINI is still British built but the company's owners are now BMW which, if you want a reliable, well-built MINI has been a terrific move.

The MINI is celebrating its 60th year in production and the Cooper S is still the one to go for if you want grin-a-minute motoring. It's a hoot to drive, largely

KEEP ON THE FORD RANGER - and the pick of the other pick-ups



Did you know that the top three best-selling vehicles in the USA are pick-up trucks? Here in the UK, pick-ups only scratch the surface. The difference is down to perception. In the USA, pick-ups are seen as a lifestyle statement; in the UK they are seen as being a no-nonsense, tool of the trade.

Things are changing though with some pick-ups touted as an alternative to a comfy 4x4, so does a pick-up truck really serve as a handy day-to-day runabout, and then at the weekend allow you to haul a boat or cope with collecting a hefty load of hay? Is it worth swapping your faithful car for a funky pick-up? Can it really be the best of all worlds?

One of the most civilised pick-ups is the Ford Ranger. £25,014 gets you into the entry level XL. Business users should be

able to reclaim the VAT. It's fairly basic and is aimed at people who really do need a workhorse. However, 'basic' these days includes stuff like air conditioning, powered and heated exterior mirrors, heated windscreen which is great for clearing frost, DAB radio, Bluetooth and plenty of safety gadgets.

But, if you intend using your pick-up as an alternative to the family car, you want a few more added goodies.

We'd recommend going for something like the Wildtrak model. It gets a host of additional extras like sat nav, really smart alloy wheels, side steps, reversing camera, rear parking sensors, cruise control, leather trim, roof bars and lashings of chrome inside and out. It looks really smart and stands out. A four door 'double cab' comes as standard, allowing easy access and plenty of room.

Under the bonnet, there's a choice of 2.0 litre or 3.2 litre diesel engines. You can

TRUCKING



have manual or auto transmission, although it's auto only for the 3.2 engine. All-wheel drive comes as standard and will be a boon for those of you who perhaps live out in the sticks and have poor, un-gritted roads, or if you regularly need to cross a soft field or reverse a boat into a lake. We'd stick with the 2.0 litre EcoBlue engine. It's quiet and efficient. The 3.2 engine will struggle to crack 30mpg, but the 2.0 EcoBlue will get close to 40mpg. Two further figures which are important if you intend making the Ford Ranger earn its keep are that it will tow 3.5 tonnes and carry just over a tonne. Taking garden rubbish to the tip was never so cool.

It doesn't matter which pick-up you go for, don't assume it will be just like driving a normal car. It isn't. Also remember that, assuming the pick-up would be your only mode of transport, the vast majority of its time will be spent commuting, doing the school run, going on holiday etc. This is where the Ford Ranger really scores. Yes it'll do the rough stuff, but it is remarkably civilised for what is a utility vehicle. It has really good driving manners and actually rides really well.

Kids love pick-ups. There's something very grown-up about arriving in something like the Ford Ranger. Granted, just like any pick-up, the Ranger is big. If your regular car park is tight, you'll struggle with any pick-up. We had one on test a few weeks ago and, once we'd parked, we couldn't open the doors to get out!!

But, as an alternative to an increasingly anonymous selection of 'standard' cars, something like the Ford Ranger is worth a serious look. It's fun, should be reliable, holds onto its value and is incredibly versatile. As long as you aren't expecting it to be a carbon-copy of your family hatchback in terms of how it drives, you'll soon realise why pick-up sales are increasing in the UK.

We loved the Ford Ranger, but here are some others you might want to consider. The prices are all ex-VAT so, if you're not a business owner, you'll need to add 20 per cent.

Isuzu D-Max £16,909

Terrific off-road ability. Tad more basic interior than others, but that is reflected in the price. If you want to stand out, go for the Arctic Trucks model. It's a Tonka Toy for grown-ups.



SsangYong Musso £21,995

Incredible value for what you get in terms of kit and ability. Has a 7-year 150,000 mile warranty. One of the best. Some outgoing models are still available. They start from £19,795



Nissan Navara £22,350

One of the most refined pick-ups on the market and decent to drive on the road. Feels less like a pick-up and more like a big car.



Mitsubishi L200 £21,735

One of the original pick-ups and still one of the best. You get plenty of kit as standard and it's reasonably economical... for a pick-up. Well priced at entry level too.



Toyota Hilux £27,040

Incredibly tough. 5-year warranty. Good compromise between family comfort and workhorse ability. Refined. A deserved icon mainly because of its burst-proof reliability. If you watch TV and a war zone is being covered, watch out for the Hilux zooming by.



Volkswagen Amarok £28,322

Arguably the most refined pick-up. The 3.0 litre V6 diesel engine sounds great and shrugs off heavy loads. Wonderful build-quality and a premium feel to the interior but that's reflected in the price.

WINGROVE MOTOR GROUP - 95 YEARS YOUNG

2020 will see the Wingrove Motor Company celebrate its 95th anniversary. The business was founded by John Myers Dalkin in 1925 and has remained in the family ever since. His grandson Peter is now at the helm along with Peter's daughter, son-in-law, and grandson. There can be very few car dealerships in the UK...if any...that have been in the same family ownership for their entire history stretching close to a century. Peter's grandson represents the 5th generation of his family to represent the Wingrove Motor Group.

The first Wingrove dealership was established on the West Road in Newcastle...and they are still on West Road albeit in a newer recently facelifted showroom. However, Wingrove has grown dramatically, especially in the last few years.

Since 1969, the name of Wingrove has been synonymous with Citroën. They rank as one of the UK's leading Citroën dealerships. Citroën is part of the Wingrove DNA, but Wingrove has been forced to change because Citroën has changed. The French manufacturer is

now part of the PSA Group which also includes DS, Peugeot and, more recently, Vauxhall, Fiat, Alfa Romeo and Jeep.

Wingrove has embraced these developments and has seen the arrival of DS and Peugeot into what is now the Wingrove Group.

In 2018, Wingrove took over the Peugeot dealership on Benton Road in Newcastle, but 2020 has seen Peugeot move to Wingrove's super-site at the Silverlink on North Tyneside. This is a multi-franchise dealership which houses Citroën, DS and now Peugeot under one roof. It is a 21st

Century building and proves that even though Wingrove is approaching its century in business, it still has a young and forward-looking approach to doing business.

Just as with the very first Wingrove site on the West Road in Newcastle, the Wingrove Silverlink dealership is ideally placed. There is excellent access off the A19 and Tyne Tunnel thanks to the 2019 completion of the Coast Road junction.

Another arrival at Wingrove has been Woodhorn Motors in Ashington. Woodhorn has a long-established reputation of being one of the North East's top used car dealerships. This reputation will be enhanced with the backing of Wingrove's buying power. The dealership will be known as Wingrove Ashington and you can expect a host of hugely tempting dealers on used or delivery mileage Citroën, DS and Peugeot cars as well as a wide selection of quality vehicles from other manufacturers.





A lot has changed at Wingrove over their 95 years...but some things remain exactly the same. Their reputation for customer service is second to none. There is a genuine desire to please.

Wingrove is a family-run business with family values which now offers its customers a bigger choice of new and used vehicles than at any time in its 95 year history. And don't forget that Citroën and Peugeot have two of the largest, most popular and cost-efficient commercial ranges of any manufacturer.

The range of Citroën cars is tricky to keep up with because of the rate of new vehicles which keep arriving.

The Citroën C1 is a terrific city car with prices starting at £10,470. If you need a car for nipping around streets, the C1 will be ideal.

If you need some extra room, move up to the Citroën C3 or the hugely versatile C3 Aircross SUV or why not consider the C4 Cactus hatchback.

For those of you who're looking for a long distance cruiser or sizeable family hatchback, you'll love the C5 Aircross SUV. Perhaps 'space' is the name of your game. If so, then the Citroën Berlingo or the SpaceTourer range will be perfect.



You will always get cracking deals on new Citroëns at Wingrove. For example the Citroën C1 3 Door in Feel trim is available with just £149 Deposit & £149 per month. You also get 3 years breakdown cover and warranty on Elect 3. Or how about a new Citroën C3 Aircross 1.2 Feel. It's available from only £219 per month, with 3 years breakdown cover and warranty on Elect 3!

Over at Peugeot the nimble 108 models kicks off the range at £12,265 which represents stunning value. However, arguably the star of the Peugeot range will be the brand new 208. Wingrove can offer the Peugeot 208 1.2 Active with a £299 deposit and from £229 per month, with 3 years breakdown cover and warranty on Peugeot Passport. This is

terrific value on what is a brand new recently launched car.

The Peugeot 2008, 3008 and 5008 and three of the most stylish SUVs on UK roads, and the new 508 range is collecting awards like they're going out of fashion because the car is so...well...fashionable.

If you are considering a hybrid or all-electric cars speak to the experts at Wingrove with offerings across all 3 brands and they'll tell you how to save £££.

Lastly, when it comes to fashion and style nothing compares to the DS range. The DS3 Crossback and DS7 Crossback are hi-tech, fully loaded and massively desirable. If you want to turn heads, look no further.

Wingrove is making waves in the North East with their range of Citroën, Peugeot and DS cars...and don't forget their Citroën and Peugeot commercials range.

Wingrove might be 95 years in the making, but the company is still as eager to provide excellent deals and class-leading customer satisfaction as it was when John Myers Dalkin founded the company in 1925.

Why not call into their West Road or Silverlink dealerships and see what they're celebrating.





£5,000

TRADE-IN BONUS

ON CITROËN SUV RANGE



LE CITROËN SWAPPAGE

Had enough of your old car?

Right now at you can get a £5,000 trade-in bonus* when you swap it for selected new Citroën models, including Citroën C3, C3 Aircross SUV, C4 Cactus Hatch and C5 Aircross SUV. There's also a £3,000 trade-in bonus towards Citroën C1 models.

Customer reviews



citroen.co.uk

INSPIRÉ PAR VOUS

CITROËN prefers TOTAL Citroën Range Official Government Fuel Consumption Figures MPG (litres per 100km) and CO₂ Emissions (g/km); Highest: Citroën C5 Aircross SUV: Combined 35.2 (8.0) to 58.6 (4.8), CO₂ emissions: 130 – 100g/km. Lowest: Citroën C3: Combined 41.6 (6.8) to 67.0 (4.2), CO₂ emissions: 107 – 85g/km.

The grouped figures shown above show the lowest and highest performing results for this model. Consult your dealer for information on specific examples. The fuel consumption you achieve, and CO₂ produced, in real world conditions will depend upon a number of factors: including the accessories fitted (post registration), variations in weather, driving styles and vehicle load. There is a new test WLTP (Worldwide Harmonised Light Vehicles Test Procedure) used to measure fuel consumption and CO₂ figures. These CO₂ figures, however, are based on the outgoing test cycle NEDCeq (New European Driving Cycle Equivalent), calculated using an EC correlation tool which converts WLTP figures to NEDC. These figures are used to calculate tax for first registration. You should only compare fuel consumption and CO₂ figures with other vehicles tested using the same technical standard.

*£5,000 (incl. VAT) Citroën Swappage applies to new retail sales of Citroën passenger vehicles (£3,000 for Citroën C1). Reflects customer savings against the manufacturer's recommended OTR price. Available to eligible customers who trade in a qualifying vehicle first registered in the UK before 1 January 2014. The V5C of the part exchange address needs to match the new vehicle invoice & must have been in the current owners' possession for a minimum of 90 days. Citroën Swappage cannot be used in conjunction with any other offer. Other offers for eligible customers are available. Offer applicable to vehicles in current stock, ordered & registered 02/01-31/03/2020. Trade-in bonus & prices correct at time of this email delivery, but are subject to change at any time without prior notice (which may occur as a result of, but not limited to, any changes in legislation and/or any changes by the government). Terms & conditions apply. Please ask for details. Subject to stock availability.

Wingrove - Wallsend (Silverlink) 0191 295 3000
Silverlink Retail Park, Wallsend, Newcastle, NE28 9ND

Wingrove (West Road) 0191 274 2000
388 West Road, Newcastle, NE5 2ER

www.wingrovetorgroup.co.uk



PEUGEOT



The all new Peugeot 208

1.2L PureTech
5 door

The all new city car
with an expressive front face

- > 16" Alloy wheels
- > 7" Capacitive colour touch screen
- > Manual air conditioning
- > LED daytime running lights
- > Rear parking sensors
- > Up to 53.6 mpg
- > From £0 road tax

from
£229.00
per month

plus initial rental on personal lease

Finance Product

Passport finance does not include any payment for insurance; customers must arrange their own insurance.

47 Monthly Payments	£229.00
Customer Cash Deposit	£700.00
Peugeot Deposit Contribution	£850.00
Peugeot Promotion Deposit Contribution	£538.04
Total Deposit	£2,088.04
Vehicle Price (OTR)	£16,795.00
Passport Price Inc £120 Roadside Assistance	£16,915.00
<small>Roadside Assistance Cover is provided for a maximum of 3 years (or less if the contract period selected is less).</small>	
Total Amount of Credit	£14,826.96
Optional Final Payment To Buy	£6,138.00
Total Charge For Credit	£2,074.04
Term of Agreement	48 Months
Total Amount Payable for Credit	£18,989.04
APR Representative	5.0% APR
Fixed rate of interest	5.0%
Excess Mileage Charge	4.2ppm
Mileage Per Annum	6,000

Passport

Wingrove Wallsend (Silverlink)

Silverlink Retail Park

Wallsend

Newcastle Upon Tyne

NE28 9ND

0191 295 3000

www.wingrovetorgroup.co.uk

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THE FUTURE IS ELECTRIC AT VOLVO

When it comes to following the development of new models at Volvo, you need to be on your toes. The rate of change is nothing sort of staggering. It's obviously working because Volvo has just announced that their sales in 2019 were their best since 1990. They're off to a flyer in 2020 as well.



Volvo XC40 Recharge



Volvo XC40 Recharge



Volvo XC40 Recharge

However, the drive for electric power at Volvo is moving up several gears and we now have details about another new, exciting car from Volvo.

It will be called the Volvo XC40 Recharge. This is Volvo's first fully 100 per cent electrically powered car. 403bhp, 0 - 60 mph in 4.9 secs and a braked towing weight of 1.5 tonnes. Each wheel gets an electric motor to make the car four-wheel drive. The key figures are no emissions while driving; predicted range of 250 miles, and the ability to charge the battery up to 80 per cent in just 40 minutes. You will duck clean air zone charges in cities and, for the first year of ownership, charging will be free.

This offer also applies to every Volvo plug-in hybrid car bought between now and the end of June 2020.

Oh, and bearing in mind the Recharge model is all based on the XC40, it will be packed with safety kit, come well equipped and be an ideal family or commuter car.

Over the next five years, Volvo Cars will launch a fully electric car every year as it seeks to make all-electric cars 50 per cent of their global sales by 2025. The rest will be hybrids. Every model in the Volvo range will be available as a Rechargeable version... fully electric. This is a huge step



Volvo V90 plug-in hybrid



Volvo XC90

forward by Volvo. They're also aiming for plug-in hybrid cars to make up 20 per cent of total sales for the UK in 2020. Volvo is the only car manufacturer to offer a plug-in variant of every model in its line-up, so whether you fancy a saloon, estate car or SUV, you'll find a PHEV version at your local Volvo dealer.

Until the range of Rechargeable Volvos arrive, hybrids are the next best bet for economy and in most cases performance. You can select fully electric mode where the battery will power you along for about 25 miles. You can use both the electric motor and engine to work in tandem. This can give you a total range of up to 700 miles. Power is increased when the electric motor and engine work at maximum power. You can either fully charge the battery at home or at work,

or let the car charge it as you go along. Let's look at the hybrids on offer.

If you want an SUV type of car, Volvo has three on offer.

The XC40 T5 Twin Engine is incredibly popular but if you need some additional space, go for the XC60 T8 Twin Engine which also rates as one of the safest cars on the road. The daddy of them all is the XC90 T8 Twin Engine which offers stunning economy and incredible performance for such a large vehicle.

Volvo is synonymous with estates so it's no surprise to find that two of their most popular models can be bought as a hybrid. The V60 and V90 T8 Twin Engine models are a joy to drive.

And if you want the elegance of a saloon, look no further than the S60 and S90. Both are available as hybrids as T8 Twin Engine models.

In other words, if you are worried about your carbon footprint yet still want to have performance, style and performance, there's something for everyone at Volvo.



Volvo XC60



Volvo V60



Volvo S90 plug-in hybrid

AUDI Q3 SWOOPS IN WITH SPORTBACK

Fancy a premium badge SUV which oozes quality?

If the answer is yes, you'll love the Audi Q3.

But how about an Audi Q3 which also adds a touch of sleek styling?

Yes? Then you'll love the new Audi Q3 Sportback. When the Audi press blurb dropped into our Inbox a couple of months ago, the lead paragraph said of the Q3 Sportback...

"This new variation on the Q3 theme, combines the rugged strengths of an SUV with the spellbinding attractions of a coupé. It blends an adventurous, high-riding presence and versatility with sleek curves and a swept-back roof line to strike an ever so dynamic pose."

We couldn't agree more.

It's weird really because you'd think that, apart from a sloping roof at the rear of the car, that the Q3 and Q3 Sportback wouldn't look too different. They even have similar prices...the Audi Q3 five-door hatchback SUV starting at £31,290 and the Audi Q3 Sportback starting at just over a grand more at £32,440. However, please believe us, okay, there's not a lot of difference if you see either of them approaching in your rear view mirror, but in profile and from the rear they look like totally different cars.

Both are still terrific all-rounders that will suit any owners who prefer a higher riding, SUV style of car, but those buyers now have a choice.

Oh and don't assume that because the Sportback has a sloping roof that the load area will be smaller. The Sportback is actually a shade longer than the Q3 hatchback and that extra space is given to the load area. The rear seats are also slightly more sloping so headroom is also



almost identical.

Three engines are currently on offer...two petrol and one diesel. There's a 1.5 litre petrol unit and a 2.0 litre diesel, both of which develop 148bhp, and a 2.0 litre petrol which bumps the power up to 227bhp. The 148bhp engines will both do the 0-60 sprint in around 9.5 seconds while the 2.0 litre petrol is decidedly quick at 6.3 seconds.

We reckon the pick of the engines is the 1.5 petrol because you get decent performance and, if you go easily, you'll crack 40mpg thanks to a mild hybrid system which links to the engine.

There are four levels of trim; Sport, S-Line, Edition One and top of the range Vorsprung. All come with climate control, sat nav, Bluetooth, DAB radio, central locking, cruise control, rear parking

sensors, tyre pressure indicator and sports suspension. In other words, there's no need to dip into the options list unless you want to either stand out from the crowd or just add a little bit of extra tech to your Audi Q3 Sportback.

Rock solid build quality and terrific levels of refinement and reliability come as standard!!

Every Audi Q3 Sportback is terrific to drive. The ride is brilliant and handling utterly predictable. It is the perfect family car, commuter mobile, holiday holdall, school shuttle and long-distance cruiser... with added flair.





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Representative example:

Cash Price	£33,283.02	Balance payable by 48 monthly rentals of	£369.00
Less: customer deposit	£3669.00	Optional Final Payment	£15,200.00
Less: centre deposit contribution	£400.00	Purchase fee payable with final rental	£10.00
Less: Audi UK contribution	£1,750.00	Duration of agreement	49 months
Balance of cash price/ amount of credit	£27,464.02	Total amount payable	£38,341.00
Add charges	£5,447.98	Annual Percentage Rate (APR)	6.4%
Balance	£32,912.00	Fixed Rate of Interest	3.29%

Solutions Personal Contract Plan representative example from Audi Financial Services based on 8,000 miles per annum for the Audi Q3 Sportback 35 TFSI S line. Excess mileage charged at 8.4p per mile.



Wearside Audi
Newcastle Road,
Sunderland,
SR5 1JQ

0333 207 5691 Calls may be recorded for training, monitoring and quality purposes.

www.lookers.co.uk/audi

Official fuel consumption figures for the Audi Q3 Sportback 35 TFSI S line in mpg (l/100km): Urban 38.7, Extra Urban 54.3-55.4, Combined 47.1-47.9. CO2 emissions: 137-134g/km. *At the end of the agreement there are three options: i) own the vehicle: pay the optional final payment; ii) return the vehicle: subject to fair wear and tear, charges may apply; or iii) replace: part exchange the vehicle. 18s and over. Subject to availability. Finance subject to status. Terms and conditions apply. Image shows Audi Genuine Accessories with complete winter wheels. Offer available when ordered by 31 March 2020 from participating Centres. Offers are not available in conjunction with any other offer and may be varied or withdrawn at any time. Accurate at time of publication [February 2020]. Wearside Audi is a trading name of Lookers Motor Group Limited, 3 Etchells Road, West Timperley, Altrincham, WA14 5XS, registered in England & Wales Reg. No. 143470. Authorised and regulated by the Financial Conduct Authority for credit broking and insurance distribution activities under reference number 309424 on the Financial Services Register. Lookers Motor Group Limited is a credit broker, not a lender. It can introduce you to a limited range of lenders which may pay it a commission for doing so.

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> 2018(68) Range Rover Vogue 3.0 SDV6 SE



(Black Pack)

Engine Size: 3.0L Mileage: 5,966 miles

Fuel Type: Diesel

Transmission: Automatic

Price £69,990



> 2018 (68) Audi A7 3.0 50 TDI S-Line Sportback Quattro

Engine Size: 3.0L Mileage: 1,613 miles

Fuel Type: Diesel

Transmission: Automatic

Price £39,990



> 2019 (69) BMW X1 20i 2.0 M Sport xDrive

Engine Size: 2.0L Mileage: 4,625 miles

Fuel Type: Petrol

Transmission: Automatic

Price £28,990



> 2018 (68) Range Rover Sport 5.0 SVR (Black Pack)

Engine Size: 5.0L

Mileage: 17,356 miles

Fuel Type: Petrol

Transmission: Automatic

Price £86,990



> 2020 (69) Ford Ranger Wildtrak 2.0 EcoBlue (2020 Model)

Engine Size: 2.0L

Mileage: 307 miles

Fuel Type: Diesel

Transmission: Automatic

Price £26,490



> 2018 (18) Range Rover Sport 3.0 SDV6 HSE (Black Pack)

Engine Size: 3.0 L

Mileage: 21,982 miles

Fuel Type: Diesel

Transmission: Automatic

Price £54,990

THE NORTH EAST'S 5-STAR CAR DEALER ACKLAM CAR CENTRE

Finding a new car can be a bit of a minefield. You probably know what sort of car you fancy or perhaps there's a particular brand you prefer. You probably have a figure in mind that you can afford, either in terms of money up-front or on a monthly payment scheme.

After that...where do you turn?

Well, here's a good idea. Check out whether the dealer has won any awards from recognised organisations and take a look at what sort of feedback they get on social media.

Like Acklam Car Centre in Middlesbrough for example.

They are Best Independent Car Dealer in NE England 2018 as voted for by CV Magazine.

They've been named Top Car Dealer for 2018 by CarGuru.

And they have over 1000 5-star ratings on Google, AutoTrader, TrustPilot, Yell and Facebook.

It's a staggering recommendation from the motor industry and from customers.

However, the real wow factor starts when you study the cars on offer at Acklam Car Centre. You will find cars from Lamborghini, Bentley, Porsche, Aston Martin, Land Rover and a huge selection of quality premium brands from top German and British marques such as BMW, Mercedes, Audi, Jaguar and Land



Rover. If you are looking for a choice of popular family cars from Ford, SKODA, Vauxhall, Nissan etc, you will find them. There's even a selection of commercial vehicles and classic cars.

If you scroll through the 5-star reviews, there is a recurring theme; it's the standard of service you receive.

And it's plain to see that a lot of customers keep on returning to Acklam Car Centre which, to be honest, is the biggest recommendation of all.

They are a well-established dealership,

set up in 2001, and have always put the customer first. They also have experienced staff who know what customers want and who ensure that the cars they sell are always of the highest possible quality. Put it this way, if they get things right at their end, they'll have contented customers who'll return again and again.

The emphasis on customer service starts as soon as you walk through the door. You will be met and asked if you need any help. If you'd rather just browse...fine. If you want to ask questions...fine. If there's something you're not sure about such as finance, there will be someone to give you advice.

The best idea is to go onto their website, www.acklamcarcentre.co.uk ...there are top quality photos and a detailed description of every car available. Don't forget, their stock changes by the hour so it's always worth making a regular visit to their website to see what's available. Call Acklam Car Centre on **01642 813376**, email via their website, or just drop into their showroom on **237 Acklam Road, Middlesbrough, Cleveland, TS5 7AB**.

Go along to Acklam Car Centre in Middlesbrough and see what all the fuss is about



MITSUBISHI OUTLANDER PHEV NAMED BEST USED PLUG-IN HYBRID FOR 2020

BY DRIVINGELECTRIC

The Mitsubishi Outlander PHEV has been named 'Best Used Plug-in Hybrid' for 2020 by the influential consumer magazine DrivingElectric.



DrivingElectric is a consumer magazine and website designed to inform existing and potential purchasers about the most efficient cars money can buy, giving clear and concise facts to help people with a transition to electrified vehicles. DrivingElectric delivers car reviews, advice and news in the simplest way possible, avoiding jargon and focusing on the facts.

Rob Lindley, Managing Director, Mitsubishi Motors in the UK said: "We are delighted that the Mitsubishi Outlander PHEV has won this prestigious award from the experts at Driving Electric. It confirms our belief that the Outlander PHEV is not only the UK's best-selling new Plug-In Hybrid Electric Vehicle, but is also a very attractive used car proposition for

those people wanting to adopt more environmentally-friendly driving and reap the real-world benefits of a used PHEV."

Vicky Parrott, Associate Editor, DrivingElectric said: "The Outlander PHEV got a lot right when it arrived back in 2014 and it has been incrementally improved since then, so whatever age you can afford, you'll be getting a practical, reliable and cheap-to-run family SUV for sensible money."

With close to 50,000 registered in the UK since 2014, the Mitsubishi Outlander PHEV remains the UK's most popular plug-in vehicle with a real-world EV range of 28 miles, emissions of 46g/km and an official fuel economy figure of 139.7 mpg (WLTP). A recent survey of Mitsubishi Outlander

PHEV customers reveals that half their average weekly mileage is driven in electric mode, with 68% charging at least once per day and 90% charging several times (2-3 times or more) per week. 83% would recommend an Outlander PHEV to family and friends and 25% say they are considering a pure electric vehicle for the next vehicle, making it a true gateway vehicle towards an all-EV future and an important step on the road to zero.

To book a test drive in the Mitsubishi Outlander PHEV please contact Blackshaws Mitsubishi Morpeth on 01670 719478 or Blackshaws Mitsubishi Alnwick on 01665 602202. Alternatively, for more information visit www.blackshaws.net

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MOTORS**
Drive your Ambition

1. The offer relates to the Outlander PHEV Design and requires a minimum of 20% deposit. PCP credit is subject to status and only available for retail sales to UK residents aged 18 and over. Offer not available in Northern Ireland. This credit offer is only available through **Shogun Finance Ltd, 116 Cockfosters Rd, Barnet, EN4 0DY**. Offer is subject to availability, at participating dealers, whilst stocks last and may be amended or withdrawn at any time. Offer not available in conjunction with any other offer and is available between 1st February and 27th March 2020. **We may receive commission or other benefits for introducing you to Shogun Finance Ltd.** Blackshaws Garage Ltd trades as Blackshaws Mitsubishi. 2. Terms and conditions apply. For more information, please visit www.mitsubishi-motors.co.uk/test-drive. Fuel economy and CO₂ figures shown were obtained using a combination of battery power and fuel. The Outlander PHEV is a plug-in hybrid vehicle requiring mains electricity for charging. Figures shown are for comparability purposes. Only compare fuel consumption and CO₂ figures with other cars tested on the same technical procedures. These figures may not reflect real life driving results, which will depend upon a number of factors including the accessories fitted (post-registration), variations in weather, driving styles and vehicle load. *There is a new test used for fuel consumption and CO₂ figures. The CO₂ figures shown however, are based on the outgoing test cycle and will be used to calculate vehicle tax on first registration.



Kia Niro
Self-charging
Hybrid

FROM KIA NIRO TO ZERO

Kia is a company to keep a very close eye on. Gone are the days when the only reason to buy a Kia was because they had a 7 year or 100,000 miles warranty. They now produce stylish cars and have a range with something for most buyers.

However, Kia is also helping you improve your carbon footprint which, for a lot of responsible drivers, is top of the agenda.

Kia appreciate that a lot of buyers want to do their 'green' bit but going the whole hog and switching to 100 per cent electric may not be feasible.

With the latest Kia Niro, you have a choice. There are three versions.

There's a self-charging hybrid (the one we tried) where the car generates a battery as it goes along and then uses that battery power to help with performance and economy.

There's a PHEV which allows you to charge the battery at home or work and then enables you to drive for up to 36 miles on battery power alone. Your economy improves dramatically.

And now there's an all-electric, 100 per cent battery power only Kia e-Niro.

What are the prices? Well the self-charging Kia Niro starts at £24,855. The plug-in PHEV Niro starts at £30,265 and the 100 per cent electric Kia e-Niro starts at £34,495.

You need to do your maths. Every Kia Niro is a joy to drive. They're responsive, fun and well equipped. For example, in the self-charging Kia Niro if you go for mid-range trim you get sat nav, DAB radio, leather upholstery, powered heated exterior mirrors, heated front seats, air con, powered windows all round, front and rear parking sensors, and a stack of safety equipment. Impressive huh?

However, the important figure is your mpg. The self-charging Kia Niro will manage just under 59mpg. The plug-in

Niro increases that figure to a potential of just over 200 miles, while if you go for the 100 per cent electric e-Niro, a full, single charge will get you close to 300 miles which, going on current estimates will cost about £12 in terms of electricity. How does that compare in your area to the cost of a full tank of fuel? Of course, if you have solar panels or have access to something like wind turbine energy, your charge cost could be zero. And don't forget that hybrids and electric cars have business benefits. They also avoid or reduce clean air zone charges.

So, are you thinking about switching from traditional petrol or diesel power? If you are, the Kia Niro could be what you've been waiting for it. If you're not thinking of switching....try the Kia Niro. Again, it could be what you've been waiting for.



Kia Niro Plug-in Hybrid



Kia e-Niro

WHAT CAR? RELIABILITY SURVEY.



What's good; what's not

The 2019 Reliability Survey from What Car? magazine uses reader feedback from more than 18,000 drivers to find the UK's most dependable cars, from brand new models to those up to five years old. Obviously, this also highlights those that aren't so good...or terrible.



Hybrid cars from Japanese brands topped the reliability charts, with the Lexus CT (2011 - present) and Toyota Yaris Hybrid (2012 - present) receiving a 100% reliability rating from owners, indicating they suffered no faults over the previous 12 months. The only other car to match this achievement was the Kia Soul (2014 - 2019). Kia was also top in the Family SUV category with their Sportage.

For three cars to have no faults reported by drivers is a magnificent achievement for those manufacturers. It gives buyers confidence in their other products too. It's also interesting that the reasonably new technology of hybrid engineering is also extremely reliable...another reason to

consider switching from your standard petrol or diesel car. Diesels were the worst in terms of overall reliability; hybrids in general had the best levels.

On the flip side though, new technology doesn't always help a car...the fully electric Renault Zoe was one of the least reliable cars surveyed.

It was a bitter - sweet result for Jaguar. The XJ and XF were voted best and worst in the luxury car class.

VAG models fared well with the Skoda Rapid winning the Family Cars class and Volkswagen Touareg winning the Luxury SUV sector.

Don't be fooled into thinking that

expensive German cars are going to be reliable. The Mercedes C-Class Coupé came bottom in its class. Mercedes also came third from last in the overall manufacturer rating for cars up to five years old. Lexus, Toyota and Suzuki were the top 3 most reliable brands. Japanese and South Korean brands dominated the top 10 brand reliability rankings. Land Rover was the worst brand with, for example, 48% of Velar owners saying their car experienced a fault in the past 12 months.

Here are the results of the various categories....best and worst reliability ratings.

CAR TYPE	MOST RELIABLE	LEAST RELIABLE
Hybrid & Electric Cars	Lexus CT (2011 - present) AND Toyota Yaris Hybrid (2012 - present) 100%	Renault Zoe (2013 - present) 82.3%
City Cars	Suzuki Celerio (2015 - present) 98.9%	Seat Ibiza (2008 - 2017) 86.0%
Family Cars	Skoda Rapid (2012 - 2019) 99.4%	Vauxhall Astra (2015 - present) 82.3%
Small SUVs	Kia Soul (2014 - 2019) 100%	Jeep Renegade (2015 - present) 77.1%
Coupes, Convertibles & Sports Cars	BMW M4 (2014 - present) 99.3%	Mercedes C-Class Coupé (2016 - present) 83.8%
Executive Cars	Hyundai i40 (2012 - present) 97.9%	Jaguar XE (2015 - present) 82.6%
Family SUVs	Kia Sportage (2016 - present) 98.6%	Range Rover Evoque (2011 - 2019) 78.4%
Large SUVs	Toyota RAV4 (2013 - 2019) 99.5%	Nissan X-Trail (2014 - present) 77.1%
Luxury Cars	Jaguar XJ (2010 - 2019) 94.3%	Jaguar XF (2007 - 2015) 86.8%
Luxury SUVs	VW Touareg (2010 - 2018) 96.0%	Range Rover (2013 - present) 69.3%

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RETURN OF AN ICON

It's ten years since the Toyota Corolla was last on sale in the UK. It was a big gamble for Toyota to drop the Corolla name and replace it in this country with the Auris. Okay, the Auris wasn't exactly a flop, but it never caught the imagination of the Corolla.

Well, it's back. The world's best-selling name in motoring is now on sale at your local Toyota dealer and, the good news, it is built at the Burnaston plant in Derbyshire. The engines are made at Deeside near Chester.

This is the 12th generation of the Toyota Corolla...a name that has now racked up over 44 million sales worldwide. Two versions are available...5-door hatchback and a 5-door estate which Toyota refers to as Touring Sports. The hatchback kicks off at £24,140 while the Touring Sports starts at £25,410.

We've been trying the hatchback which looks rather snappy. Want a diesel? Tough...there aren't any. Engines are all petrol and you can choose from 1.2 litre, 1.8 litre hybrid and 2.0 litre hybrid. Toyota are masters of hybrid engines. The Corolla follows a tried and tested method of using an electric motor to work in tandem with the petrol engine. The electric motor cuts in if you need more power. It can run on electric only around town to improve your overall economy. There's no need to recharge the battery



because the car does it itself as you go along.

The bigger engines use an automatic gearbox. The 1.2 litre unit gets a 6-speed manual 'box.

The one we'd go for is the 1.8 litre 120 bhp hybrid. You can squeeze over 60 miles from every gallon. Performance is reasonable with 0-60 taking 10.9 seconds. Low emissions mean low car

tax. The 2.0 litre model is quick with 0-60 taking 7.9 seconds, but your economy will suffer. The road fund tax is slightly higher too.

The first thing you notice when riding in the Toyota Corolla is the ride; it is extremely smooth. It's also very quiet. If relaxed motoring is what you want, the Corolla takes some beating. Granted it isn't the sort of car for hustling along country lanes but I suspect that sort of driving is far from the minds of most Corolla owners.

Build quality is excellent. The guys in Derbyshire do a good job of screwing the Corolla together. There's a premium feel to the materials used.

In terms of trim there's Icon, Icon Tech, Design and Excel. Every Corolla comes with an excellent level of safety gear plus stuff like a reversing camera, electric lumbar control, air con, powered windows and mirrors, cruise control, heated front seats, heated outer rear seats, DAB radio, Bluetooth, front fog lights and auto headlights. For an entry level specification, this is an impressive standard list of goodies.

The next level, the Icon Tech, adds sat nav and front and rear parking sensors. That's the trim we'd go for. It only costs an extra grand.

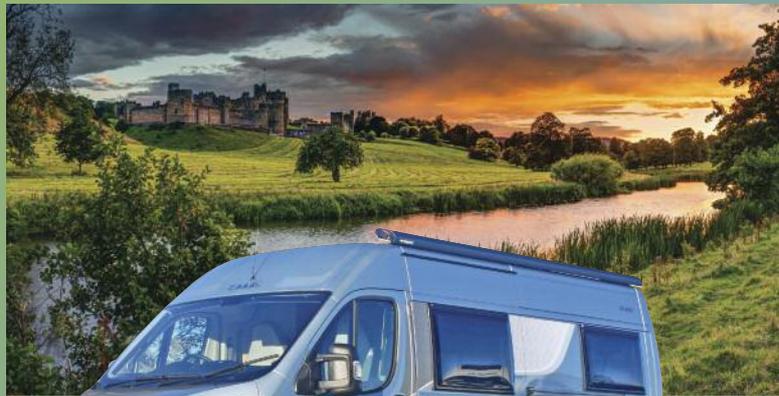
And of course you can expect this latest Toyota Corolla to be incredibly reliable. You are unlikely to ever make use of the warranty.

Don't be put off by the slightly higher Corolla purchase price when compared to other family car rivals. It is extremely well equipped and, if you go for the hybrid engines, it will be cheap to run. The Corolla is also expected to hang onto its value.

The Toyota Corolla hasn't been with us for ten years. Welcome back.



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